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| **PRIYADARSHAN PRADHAN**  **Contact No : 9853724922 / 9439276865**  **Email ID: priyadarshanpradhan007@gmail.com**  **Deputy Manager**  **Industry preference : Banking & Financial Services**  **Business Development/Privilege Banking/Cross Sell**  swastik.priyadarshee@gmail.com +91 9938888482 | |
| Key Skills | Profile Summary |
| |  | | --- | | Branch Management    Customer Relationship Management    Process Improvement    Business Development  Compliance Management    Liaison & Coordination    Currency Chest Management    Team Building & Leadership | | * Result-oriented professional with **3 years 2 months** of experience in Privilege Banking, Banking Operations, Branch Management, Documentation and People Management. * **Directing productive cross-functional teams** using interactive and motivational leadership that spurs people to willingly give excellent results * Expertise in managing **the overall functioning of branch operations** wherein identifying improvement areas and implementing adequate measures to maximize customer satisfaction level * Proficient in **initiating & developing relationships with key decision-makers** in target organizations for business development * Pivotal in **monitoring business in new and growth areas** and motivating people to perform beyond their normal past established skills/ levels * Hands-on experience in collaborating with repossession agents and Bank’s lawyers for repossession & liquidation of assets * An **enterprising leader** with skills in leading personnel towards accomplishment of common goals |
| Timeline  B.Tech. (EEE) from Hi-tech College of Engineering, Biju Pattnaik University of Technology, Bhubaneswar  PGDB in ICICI Manipal University, Bangalore | |
| 2017  T Santhan Engineering as Graduate Engineer Trainee, Hirakud.  ICICI Bank Ltd. Sambalpur  2011-15  2016-17 | |
| 2017 to 2020  Highlights   * Successfully added **casa of 1.3 crore** by increasing depositor base in icici main sambalpur branch. * Successfully open **10 senior citizen high value account** in a single day. * **13 crore** fixed deposite in 2018-19 financial year. * **67 lakhs** life insurance in 2018-2019 financial year. | |
| Soft Skills    Innovator Collaborator Team Player  Planner Decision Maker Problem Solver  Work Experience  **Since Nov’17 to March‘20. Sambalpur.**  **Deputy Manger**  **Role:**   * Result oriented professional with 2year 5 month of experience in **Sales** as **Privilege banker** designation of **Deputy manager** in ICICI bank. * Certified by **PGDB DIPLOMA** in Icici Manipal academy,Bangalore. * An **enterprising** leader with skill in leading personnel towards accomplishment of common goals. * Proficient in **initiating and developing relationship with key decision makers** in target organizations for business development. * Pivotal in **monitoring business in new and growth areas and motivating** people to perform beyond their normal past established skills/levels. * **Top performing** privilege banker in odisha-chattisgarh region in ICICI bank. * **Directing productive cross functional teams** using interactive and motivational leadership that spurs people to willingly give excellent results. * **Currently working as Deputy manager in Axis bank.**   **15th Jan’2016 to 5th Feb’2017 as a Graduate Engineer Trainee**  **Role:**   * Industrial and Domestic Wiring and Lighting * Overhead Crane Maintenance Job. * All type of cable laying, glanding and termination job etc. * Maintenance of 132/33 KV Sub-Station. * All types of panel wiring jobs.   Internship   * **1 year 1 month experience as electrical engineer in T santhan engineering contractors**from 15 jan 2016 to 5 feb 2017. * 8 months **Icici Probationary programmetraining** in icici manipal academy,Bangalore from 14-feb-2017 to 23-nov 2017.   Project Done   * LED display sing solar power.   ***Objective:***   * Taking the advantage of standalone and non polluting power, solar power our team has design our college name display. we had taken solar power and had not taken grid power for supplying energy to our load.2015: B.Tech (EEE) Hi-tech College of Engineering, Bhubaneswar.   Achievements   * Got **1st prize** in inter college singing competition. * Awarded **Man of the series** in hi-tech premier league bhubaneswar. * Felicitated by zonal head for **top performing privilege banker**. * Felicitated by zonal head for highest **high value account** sourcing. * Felicitated by region head for highest senior citizen account sourcing in month of may 2018. * Got selected in Hexaware Technologies as a Graduate Engineer Trainee. * Four months experience in Tele India Pvt. Ltd. Mumbai.   Education   * 2015: B.Tech (EEE) Hi-tech College of Engineering, Bhubaneswar. * 2011: +2 (Science) from VSS Institute of Science, Sambalpur, Odisha Board. * 2009: 10th from Budharaja High School, Sambalpur, Odisha Board.   Personal Details  Date of Birth: 14th May 1994  Contact Address: J.M. Colony, Qr. No.R-3/C-31, Budharaja, Sambalpur-768004, Odisha.  Permanent Address: Akshyrashila, Barkote, Deogarh, Odisha.  Languages Known: English, Hindi and Odia  Contact No : 9853724922 / 9439276865  Email ID: priyadarshanpradhan007@gmail.com | |
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